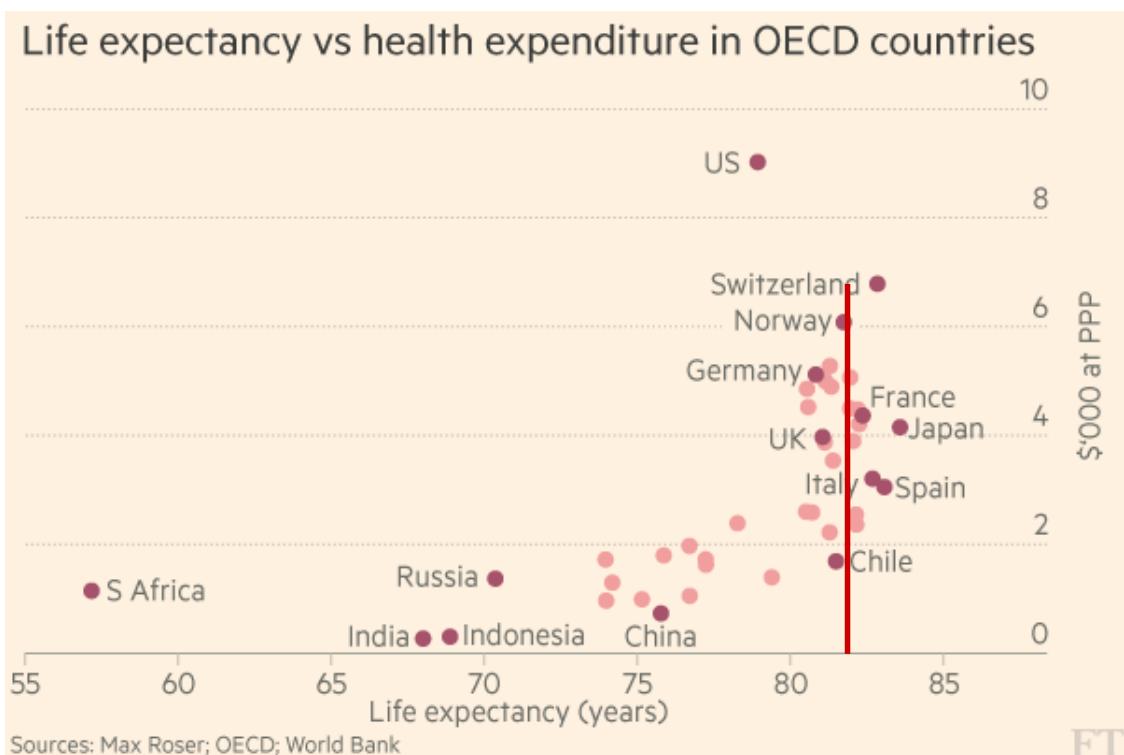


## Was wollen wir bezahlen: *Volume or Value?*

Prof. Dr. med. Christoph A. Meier  
Ärztlicher Direktor, Universitätsspital Basel

### Health care in Switzerland: *excellent, but expensive*



# Health Care Costs – a problem of high prices?

## Costs = Volume x Price

Drugs research + Add to myFT

US regulator signs off on new \$475,000 cancer therapy

Novartis says price is 'appropriate' and below independent estimates

Analyst estimates put the cost of goods for Kymriah at roughly \$200,000 a patient, but the price per person is likely to be much higher when accounting for additional costs & AP

- for children
- 70 LYs saved / child with remission
- >80% remission rate
- 56 LYs saved / treated child

- **\$10'000 / QALY**  
(quality-adjusted life year)

- Volume: 2000 patients in 2026 in the US

## Statins in Primary Prevention: CHF 200'000/QALY

Swiss Medical Board TRIBÜNE

Replik zum vorangegangenen Artikel «SMB, AGLA und das Statin-Conundrum»

Christoph A. Meier<sup>a</sup>, Urs Metzger<sup>b</sup>

a Fachspezialist für den SMB-Bericht über «Statine zur Primärprävention kardiovaskulärer Erkrankungen» vom 30.11.2013

b für den Expertenrat SMB

TRIBÜNE Swiss Medical Board 798

Replik zum vorangegangenen Artikel «Ökonomie erhebt sich über Medizin»

## Das Statin-Conundrum (zum Zweiten)

Nikola Biller-Andorno<sup>a</sup>, Stefan Felder<sup>b</sup>, Christoph A. Meier<sup>b</sup>, Urs Metzger<sup>a</sup>, Brigitte Tag<sup>a</sup>

a Für den Expertenrat des Swiss Medical Board (SMB)

b Fachspezialist für den SMB-Bericht über «Statine zur Primärprävention kardiovaskulärer Erkrankungen» vom 30.11.2013

## Wir bekommen genau das, was wir «incentivieren»!

### ▪ Tagespauschalen

- Bezahlt wird Aufenthaltsdauer, nicht Nutzen (value) für den Patienten
- Incentivierung für unnötige und zu lange Hospitalisationen, nicht für effiziente Leistungserbringung

### ▪ DRG

- Belohnt wird das effiziente 'Tun' (ob nötig oder unnötig)
- Reduktion der ALOS erreicht
  - freie Spitäler Kapazität → Volumenausweitung
- Incentivierung für Volumen, nicht zwingend Nutzen

Health Care Costs – *a problem of high volume!*

$$\text{Costs} = \text{Volume} \times \text{Price}$$

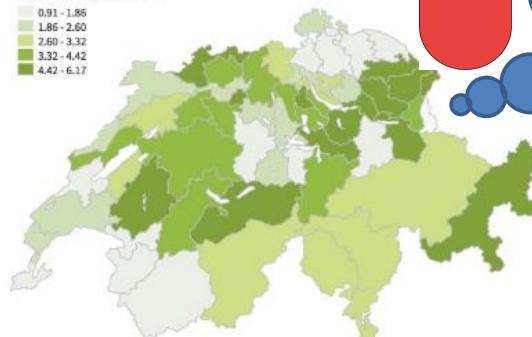


## Arthroskopische Meniskektomie am Knie

Rate

Fälle pro 1000 Einwohner

- 0.91 - 1.86
- 1.86 - 2.60
- 2.60 - 3.32
- 3.32 - 4.42
- 4.42 - 6.37

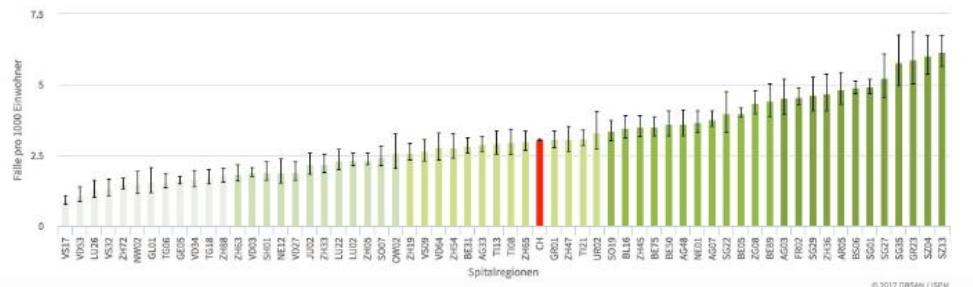


Both can not  
be right!

Elliott S. Fisher,  
Dartmouth Atlas

Anzahl Regionen	20890
Anzahl Interventionen	20890
Standardisierte Rate CH	3.06
Gesamtvariation	20.93
System. Komponente der Variation (SCV)	20.47 <span style="color: red;">●</span>
Anteil der SCV an der Gesamtvariation	98%

<http://versorgungsatlas.ch>



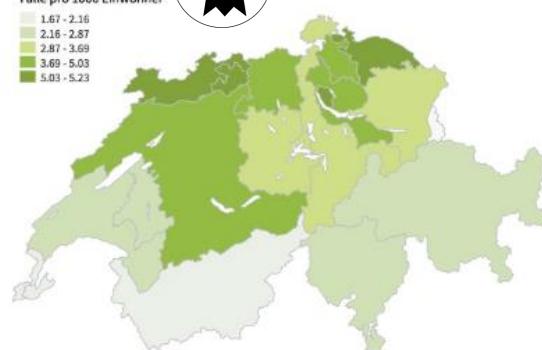
## Herzkatheter ohne Stents

Rate



Fälle pro 1000 Einwohner

- 1.67 - 2.16
- 2.16 - 2.87
- 2.87 - 3.69
- 3.69 - 5.03
- 5.03 - 5.23



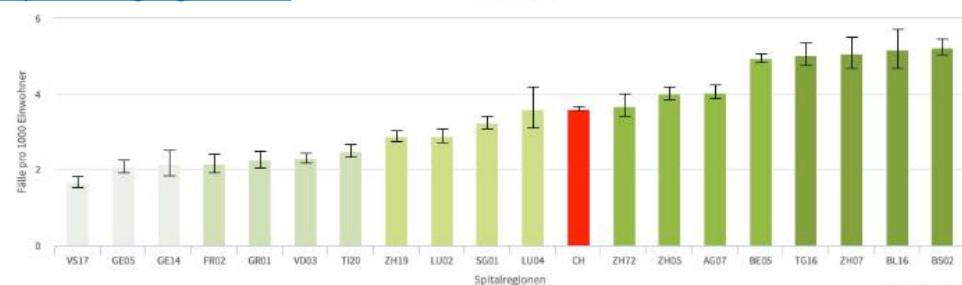
Spitalregionen Kantone

2013 2014 2015

### Kennzahlen

Population	Erwachsene Bevölkerung der Schweiz (>17 Jahre)
Behandlungen (CHOP Codes)	3721 3722 3723 8852 8853 8854 8855 8856 8857
Anzahl Regionen	19
Anzahl Interventionen	23908
Standardisierte Rate CH	3.61
Gesamtvariation	20.13
System. Komponente der Variation (SCV)	19.98 <span style="color: red;">●</span>
Anteil der SCV an der Gesamtvariation	99%

<http://versorgungsatlas.ch>



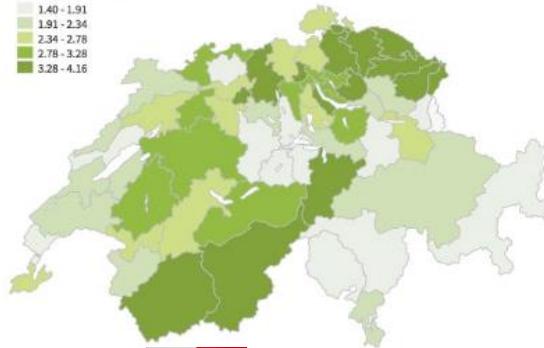
## Transurethrale Prostatektomie

<http://versorgungsatlas.ch>

Rate

Fälle pro 1000 Einwohner

- 1.40 - 1.91
- 1.91 - 2.34
- 2.34 - 2.78
- 2.78 - 3.28
- 3.28 - 4.16



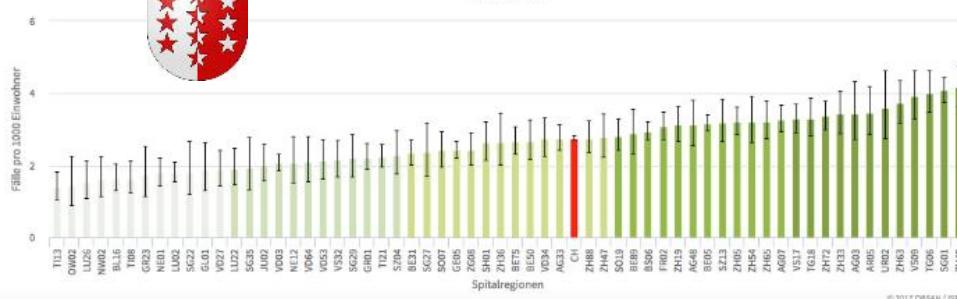
### Kennzahlen

Population	Erwachsene Männer (>17 Jahre)
Behandlungen (CHOP Codes)	602910 6029 6021
Anzahl Regionen	61
Anzahl Interventionen	9276
Standardisierte Rate CH	2.77
Gesamtvariation	8.61
System. Komponente der Variation (SCV)	7.59 ⓘ
Anteil der SCV an der Gesamtvariation	88%

Fälle pro 1000 Einwohner



© 2017 CIBSAN / ISPM



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## Die Ökonomie unseres Gesundheitswesens...



**Rechnung**  
=

**Summe des eingebauten Metalles**

***...aber war alles notwendig?***

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# Zurück zu einer patientenzentrierten Medizin

"Providing care that is respectful and responsive to individual patient preferences, needs and values and ensuring that patient values guide all clinical decisions"



Jan Steen (1658-1662), Die Arzvisite

11

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## Patient-centered Medicine

### Last orders

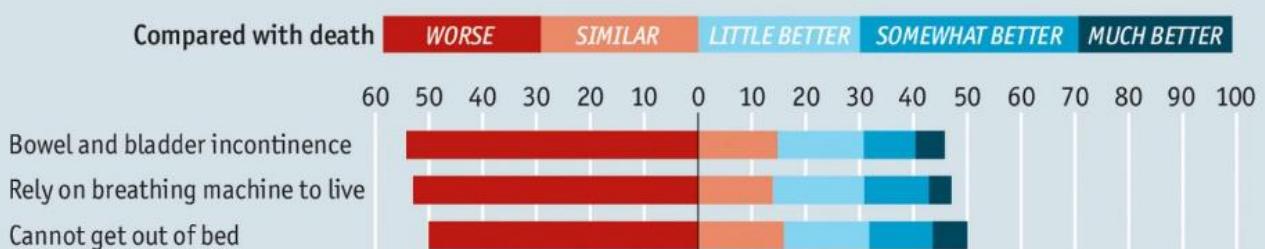
*Thinking about your own death, how important is:*  
2016, % replying extremely or very important



Source: Kaiser Family Foundation/The Economist

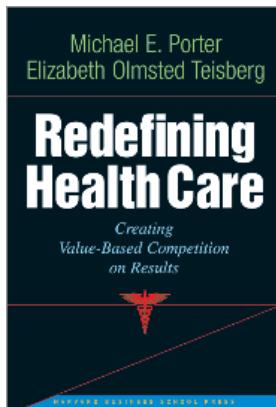
### Where is thy sting?

Ratings of states of functional debility relative to death by patients in hospital with serious illnesses\*, %



# Patient-centered Medicine

"Providing care that is respectful and responsive to individual patient **preferences, needs and values** and ensuring that patient values guide **all** clinical decisions"



...should be incentivised!

From **Volume**-based  
to **Value**-based Healthcare (VBHC)

$\text{Value} = f(\text{outcomes} / \text{cost})$   
instead of  $\Sigma (\text{Volume})$

... aber wie können wir 'Value' messen?



*The International Consortium for Health Outcomes Measurement (ICHOM) is a non-profit organization founded [...] with the **purpose to transform health care systems worldwide by measuring and reporting patient outcomes** in a standardized way ([www.ichom.org](http://www.ichom.org))*

In einem Konsensus-Prozess internationaler Expertengruppen und Patienten werden Standardsets für eine Patienten-bezogene Outcome-Messung entwickelt (Patient-Reported Outcome Measures, «**PROMS**»).

Aktuelle PROM-Standardsets für 23 Krankheitsbilder mit dem Fokus auf das kurz- und langfristige Outcome decken >50% der weltweiten Krankheitskosten ab.



The NEW ENGLAND JOURNAL of MEDICINE

## Perspective

DECEMBER 23, 2010

### What Is Value in Health Care?

Michael E. Porter, Ph.D.

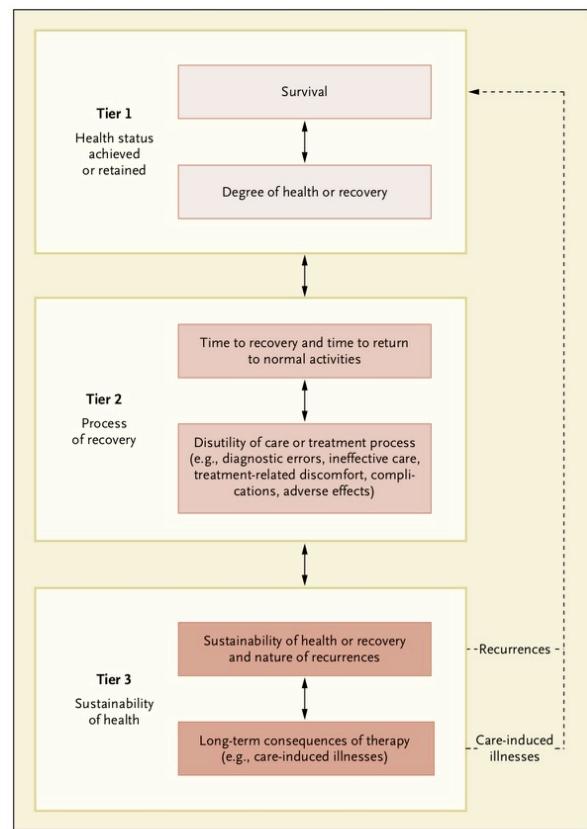


Figure 1. The Outcome Measures Hierarchy.



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### Breast cancer

Nosocomial infection  
Nausea or vomiting  
Febrile neutropenia  
Limitation of motion  
Breast reconstruction discomfort or complications  
Depression

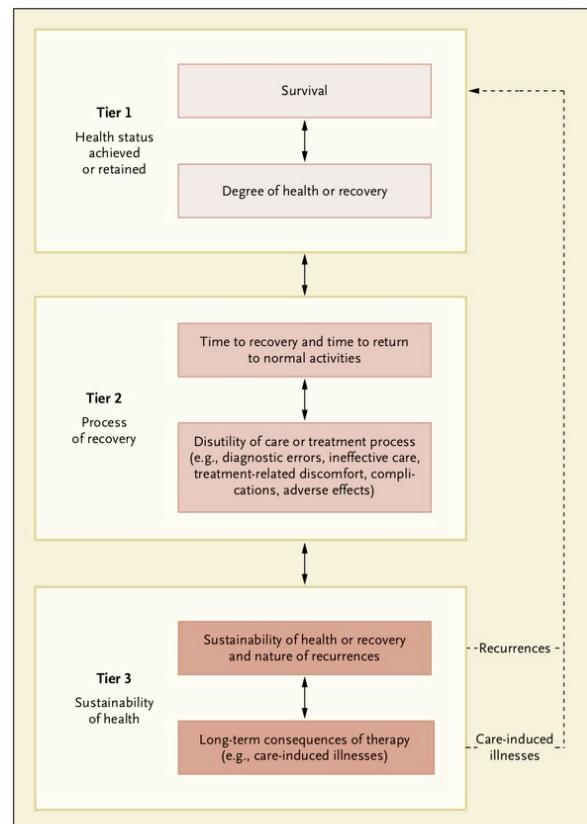


Figure 1. The Outcome Measures Hierarchy.



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## Knee osteoarthritis

- Pain
- Length of hospital stay
- Infection
- Pulmonary embolism
- Deep-vein thrombosis
- Myocardial infarction
- Immediate revision
- Delirium

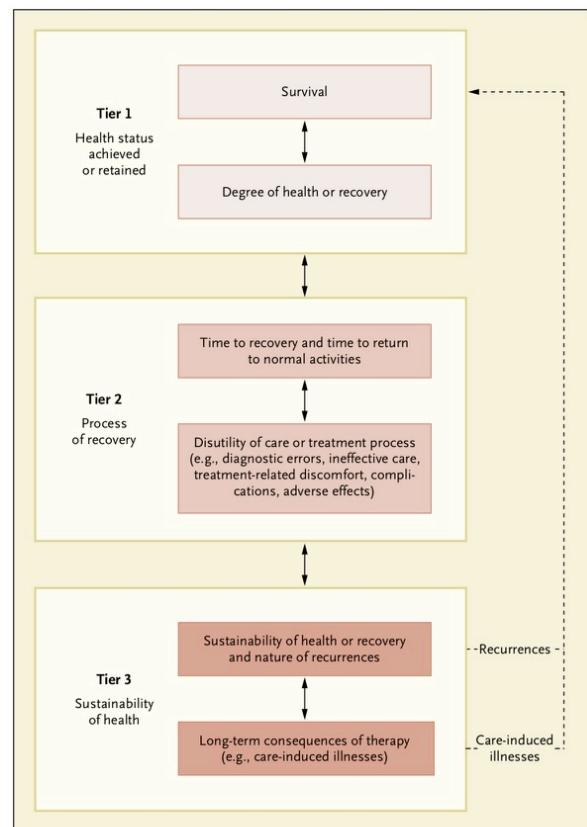
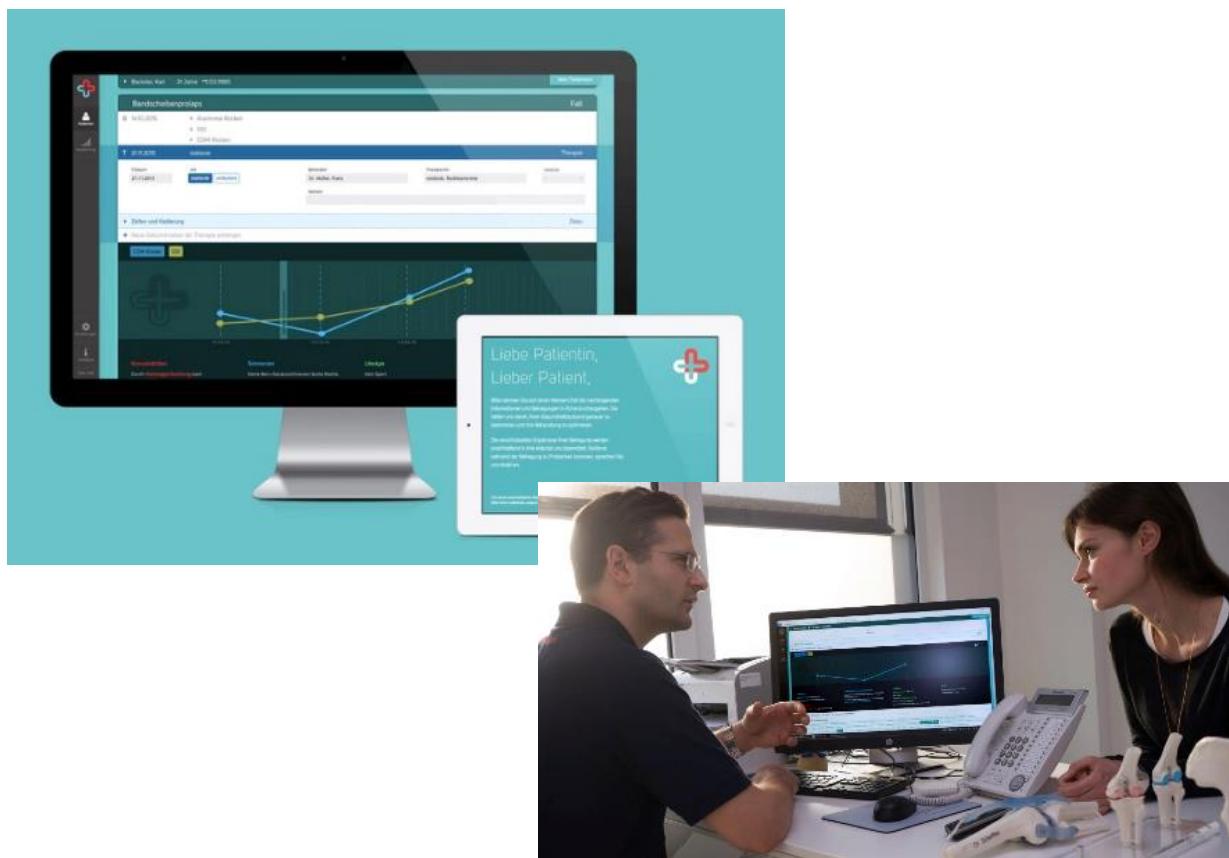


Figure 1. The Outcome Measures Hierarchy.

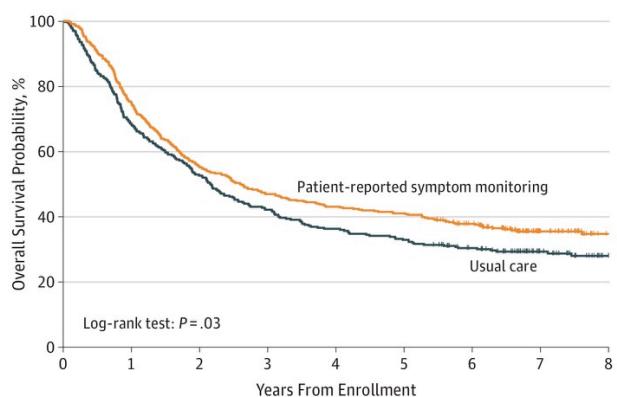


# Making Patients and Doctors Happier — The Potential of Patient-Reported Outcomes

Lisa S. Rotenstein, M.D., M.B.A., Robert S. Huckman, Ph.D., and Neil W. Wagle, M.D., M.B.A.

NEJM 5.10.2017

Figure. Overall Survival Among Patients With Metastatic Cancer Assigned to Electronic Patient-Reported Symptom Monitoring During Routine Chemotherapy vs Usual Care



No. at risk	Patient-reported symptom monitoring	Usual care
441	331	223
331	244	171
244	207	137
207	190	118
190	181	107
181	148	89
148	65	50
65	33	27

JAMA 2017

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ICHOM Standard Set for

# LOCALIZED PROSTATE CANCER

## Treatment approaches covered

Watchful waiting | Active surveillance | Prostatectomy | External beam radiation therapy | Brachytherapy | Androgen Deprivation Treatment | I

For a complete overview of the ICHOM Standard Set, including definitions for each measure, time points for collection, and associated evidence, visit

[ichomstandardset.com/standards/localized-prostate-cancer](http://ichomstandardset.com/standards/localized-prostate-cancer)



## Patient-Reported Health Status

All patients	Urinary incontinence Urinary frequency / urgency / irritation Bowel irritation
Patients who received ADT	Hormonal symptoms

Tracked via EPIC-26

Before treatment;

6 months after treatment;  
Annually up to  
10 years

Patient-reported

All patients	Sexual dysfunction
Patients who received ADT	Hormonal symptoms

Tracked via EPIC-26 +  
additional questions from the  
Utilization of Sexual  
Medications/Devices  
questionnaire and the EORTC  
QOL-PR25

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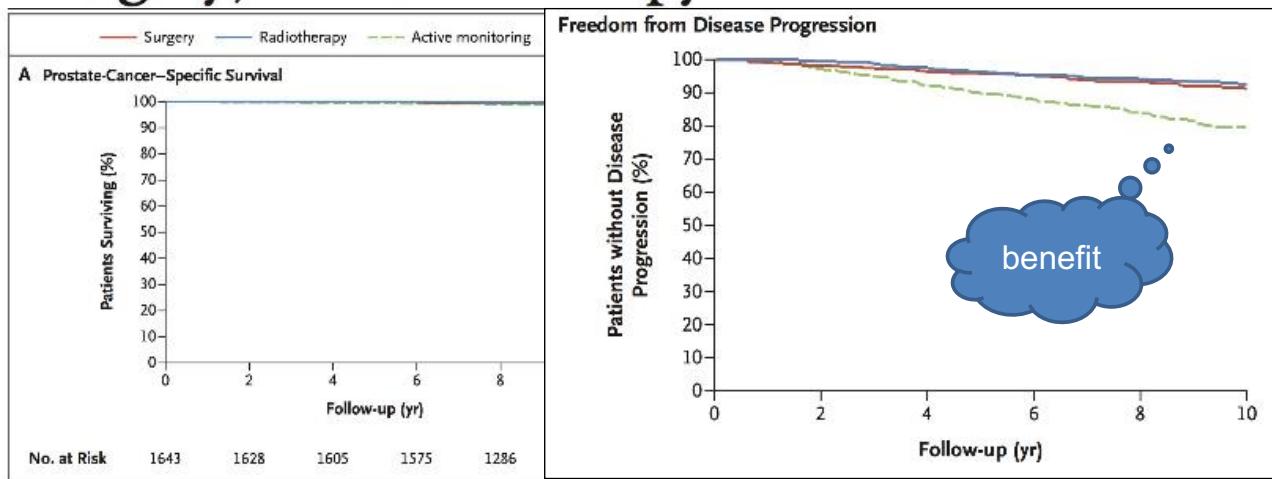
20



September 14<sup>th</sup>, 2016

## ORIGINAL ARTICLE

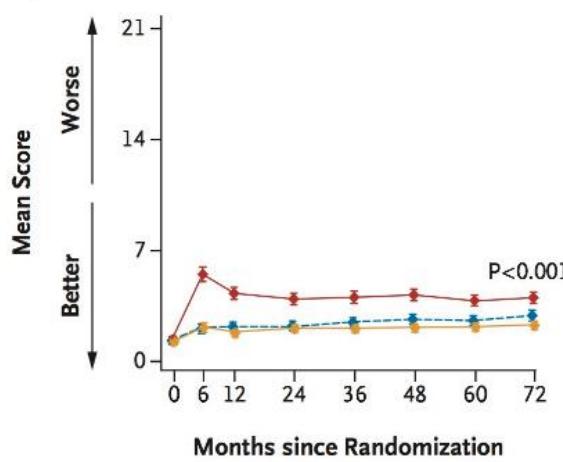
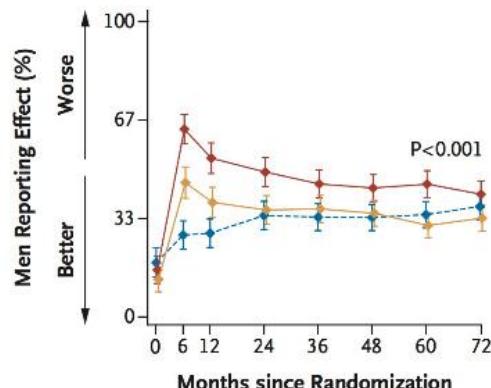
# Patient-Reported Outcomes after Monitoring, Surgery, or Radiotherapy for Prostate Cancer



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Basel**A ICIQ Incontinence Score****E EPIC Sexual Quality of Life**

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## Demand cancer drugs that truly help patients

Drug regulators and trial designs should assess benefits that actually matter to people with cancer, says Ajay Aggarwal.

Ajay Aggarwal is an oncologist at Guy's and St Thomas' NHS Trust, London, UK, and a senior lecturer at King's College London.  
e-mail: ajay.aggarwal@kcl.ac.uk

12 APRIL 2018 | VOL 556 | NATURE | 151

### Availability of evidence of benefits on overall survival and quality of life of cancer drugs approved by European Medicines Agency: retrospective cohort study of drug approvals 2009-13

Courtney Davis,<sup>1</sup> Huseyin Naci,<sup>2</sup> Evrin Gurpinar,<sup>2</sup> Elita Poplavská,<sup>3</sup> Ashlyn Pinto,<sup>2</sup>  
Ajay Aggarwal<sup>4,5</sup>

#### WHAT THIS STUDY ADDS

Most new oncology drugs authorised by the EMA in 2009-13 came onto the market without clear evidence that they improved the quality or quantity of patients' lives

After market entry, cancer drugs rarely show benefits on overall survival or quality of life in randomised trials

When survival gains over available treatment alternatives are shown, they are not always clinically meaningful

the [bmj](#) | BMJ 2017;359:j4530 | doi: 10.1136/bmj.j4530

## Expectations on Value-based Outcome Measurements

- focuses the efforts of health care providers on the *patient's benefit*
- should improve treatment quality, notably quality of *indication* for procedures (incl. shared decision-making)
- should encourage interdisciplinary and interprofessional team work as well as improvements in the *transitions of care*
- detects and **de-incentivises** economically driven “overmedicalisation”

## «PROM's» am USB seit 2017

- >9/2017 Brustkrebs (n>100), Hüft-/Knieprothesen (n>70)
- 2018 Schlaganfall, Koronare Herzkrankheit, chron. Rückenschmerzen, Angst & Depression, Prostatakarzinom, entzündl. Darmerkrankungen
- 2019 Alle onkologischen Erkrankungen



## Expectations on Value-based Outcome Measurements

- focuses the *end benefit*
- should improve *processes* for procedures
- should encourage *team work* as
- detects and *avoids* *"overmedicalisation"*



n the patient's  
ability of indication  
professional  
insitions of care  
iven



## Symposium Value Based Health Care (VBHC)

Thursday, September 20th, 2018, 1.00 – 5.30 pm  
University Hospital Basel  
Kleiner Hörsaal, ZLF, Hebelstrasse 21,  
CH-4031 Basel

### Program | Thursday, September 20th

1:00 pm	<b>Registration</b>
1:30 pm	<b>Welcome</b> Prof Christoph A. Meier
1:35 pm	<b>Keynote</b> Dr Jens Deerberg-Wittram
2:05 pm	<b>The Economy of VBHC for the Payers</b> Prof Thomas Szucs
2:25 pm	<b>Implementation of ICHOM at the USB</b> Prof Marcel Jakob, Prof Walter Weber
2:55 pm	<b>VBHC for Depression &amp; Anxiety</b> Prof Matthias Rose
3:25 pm	<b>Break</b> Coffee, Refreshments
4:00 pm	<b>Factors for Success and Sustainability of PROMs</b> Prof Jan A. Hazelzet
4:30 pm	<b>IT Solutions for PROMs</b> Yannik Schreckenberger
4:50 pm	<b>Round Table with Questions &amp; Discussion</b> Prof Christoph A. Meier
5:25 pm	<b>Closing</b> Prof Christoph A. Meier
5:30 pm	<b>End of Meeting</b>

University Hospital Basel  
Kleiner Hörsaal, ZLF, Hebelstrasse 21, CH-4031 Basel